

REDPOINT INDUSTRIALS

SEPARATELY MANAGED ACCOUNT MODEL PORTFOLIO

The Redpoint Industrials Separately Managed Account Model Portfolio (SMA) is designed to deliver clients a diversified portfolio aimed at capturing the key growth and income characteristics of larger industrials companies listed on the ASX. The strategy provides a professionally managed, low turnover portfolio which has been specifically tailored for SMA implementation. This portfolio may provide an appropriate solution for investors with a moderate to high risk tolerance seeking exposure to listed Australian industrial companies.



MODEL PORTFOLIO DESCRIPTION

The Redpoint Industrials SMA is a diversified portfolio benchmarked to the S&P/ASX 100 Industrials Accumulation Index. Having been specifically designed for SMA implementation, the portfolio seeks to deliver a return in line with the benchmark (after fees) while holding less than half the stocks in the investible universe. Turnover is expected to be low with the portfolio tilted towards holding better quality companies while also carefully managing risk.

INVESTMENT OBJECTIVE

- > To provide a total return in line with the benchmark (after fees) over rolling 5 year periods.

INVESTOR PROFILE

The Portfolio may be suitable for investors who:

- > Are seeking both income and capital growth
- > Are seeking access to a tax efficient dividend stream, have an investment horizon of at least 5 years and a moderate to high risk tolerance
- > Are seeking diversified exposure to Australian listed industrial companies with low turnover.

INVESTMENT APPROACH

Redpoint employs a structured (rules-based) management strategy, which seeks to construct a representative portfolio of better quality companies that provides a return broadly comparable to that of the benchmark on an after fees basis.

The approach is designed to provide a model portfolio with low turnover, appropriate risk controls relative to the benchmark, and comparatively lower costs.

Redpoint's selection bias towards quality companies is expected to give the portfolio a slight defensive tilt. This is anticipated to provide a modest outperformance during periods of market stress but marginal underperformance when speculative stocks are in favour. This slight bias is Redpoint's preferred method for sensibly allocating capital given the strategy is constrained to holding less than half the stocks in the benchmark universe.

MODEL PORTFOLIO DETAILS

Platforms

MLC Wrap & MLC Navigator

APIR code

NUN0101AU

Inception date on platform

May 2015

Benchmark performance

S&P/ASX 100 Industrials Accumulation Index

Management fee

0.40% (including GST, net of RITC)

Minimum suggested investment timeframe

5 years

Minimum initial investment

\$10,000

Minimum additional investment

No minimum

Automatic payment of investment income

Yes

Indicative number of securities

30-40

Indicative cash holding

1% to 5%

Investment universe

S&P/ASX 100 Industrials Accumulation Index



INVESTMENT STRATEGY OVERVIEW

Aim:

To capture the broad characteristics of the S&P/ASX 100 Industrials Accumulation Index via a risk controlled, diversified portfolio designed for SMA implementation.



Outcome:

A diversified portfolio of ASX industrial companies aimed at providing a low active risk, low turnover and tax efficient outcome specifically constructed for the SMA market.

ABOUT REDPOINT

Redpoint is a boutique fund manager based in Sydney. They specialise in listed asset classes including Australian equities, international equities, global infrastructure and global property.

As an employee-owned boutique Redpoint operates independently under their own business leadership. Redpoint's partnership with NAB Asset Management provides them with strength and support so they can remain focused on what they do best – delivering enduring investment outcomes for their clients.

PORTFOLIO MANAGEMENT TEAM

Redpoint has brought together a group of seasoned investment specialists with complementary skills. The team was formed under a shared vision of how they could use their combined experiences to deliver risk efficient and cost effective investment solutions to their clients.

Importantly, the team was formed through professional and personal relationships rather than simply being lifted from a single organisation. The resulting diversity of backgrounds is one of the core strengths of the team, ensuring breadth of knowledge.

Want more information on how to invest in the Redpoint Australian Industrials SMA?

To find out more please contact your financial adviser.

Important notice:

The Separately Managed Account (SMA), through which the Redpoint Industrials Model Portfolio is available, is a registered managed investment scheme (ARSN 138 086 889) issued by Navigator Australia Limited ABN 45 006 302 987 AFSL 236466 (NAL). Investors can only access the SMA through an investor directed portfolio service, a master trust, a superannuation fund or wrap account - collectively known as a 'platform', administered or operated by NAL. The information in this brochure does not take into account any investor's personal objectives, financial situation or needs and so investors should consider its appropriateness having regard to these factors before acting on it. Before acting on this information, investors should also obtain and consider the SMA Product Disclosure Statement (PDS), available at www.mlc.com.au/sma, together with the Financial Services Guide for the platform that they are invested in, available at mlc.com.au. NAL is a subsidiary of National Australia Bank Limited ABN 12 004 044 937 (NAB) and is part of the wealth management division of NAB. An investment with NAL is not a deposit or liability of, and is not guaranteed by, NAB. None of the NAB companies nor any other party, guarantees the capital value, payment of income or performance of the investment options.

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