

# REDPOINT INVESTMENT MANAGEMENT

A TRUSTED PARTNER FOR YOUR INVESTMENT JOURNEY.



## REDPOINT

Redpoint Investment Management ('Redpoint') is a boutique global equities manager based in Sydney. It has a highly experienced team of investment specialists with complementary skills, resulting in a dynamic and multi-faceted investment approach. The team use their deep knowledge, expertise and insight to assist clients in achieving their investment objectives in varying investment landscapes.

## ABOUT REDPOINT

Redpoint is majority owned and managed by its investment staff. This allows its interests to be closely aligned with its retail and institutional clients.

Redpoint believes that investment outcomes are driven by three key attributes:

- > **INSIGHT:** Research based on a deep understanding of listed equity markets.
- > **DESIGN:** Building effective portfolios based on making the right trade-offs between opportunity, cost and risk.
- > **FOCUS:** Investment management is Redpoint's sole business and their success is based on helping clients achieve their investment objectives.

*The term 'Redpoint' is associated with climbing. To redpoint a climb is to successfully lead a climb without stopping or resting on your ropes. Success in climbing requires many skills including stamina, strength, knowledge and confidence. Climbing is an inherently dangerous sport and experience is critical to properly assess risk and make the right decisions.*

*The Redpoint ethos is to be a trusted partner and investment guide for clients. Redpoint uses the best ideas from its investment team along with ongoing research to deliver a range of scalable, flexible and enduring outcomes from listed equity investing.*

## THE INVESTMENT PHILOSOPHY

While financial markets are broadly efficient, Redpoint believes opportunities to add value above benchmarks frequently appear. These opportunities occur due to the way investors react, and often over-react, to the uncertainty of financial markets. Knowing that no one investment approach is consistently rewarded, Redpoint uses a range of disciplines to identify investment opportunities. The approach to stock selection manifests over various timeframes (from long to short horizons) and across different styles (from value to quality to growth to momentum). Having multiple approaches applied to Australian and Global equity portfolios requires expert data collection and processing.

As a UNPRI signatory, Redpoint's approach also considers economic, environmental, social and corporate governance (EESG) factors as drivers of long-term value add.

The investment philosophy is underpinned by:

- > stock selection methods, founded on traditional economic and investment insights
- > a quantitative approach which distils Redpoint's multiple investment insights into specific portfolio actions ensuring speed and consistency in decision making, and
- > portfolio manager oversight of portfolio construction and implementation to ensure that return, risk and costs are always properly considered.

The aim is to deliver greater diversification, flexibility and more consistent outcomes.



MAX  
CAPPETTA

**Chief Executive Officer/  
Senior Portfolio Manager**

Financial markets  
experience: 20 years



ERIC  
SMITH

**Chief Investment  
Officer**

Financial markets  
experience: 30 years



PETER  
RITCHIE

**Chief Operating  
Officer**

Financial markets  
experience: 21 years



GANESH  
SUNTHARAM

**Investment Director/  
Senior Portfolio Manager**

Financial markets  
experience: 15 years



ALEX  
STEPHEN

**Senior Portfolio  
Manager**

Financial markets  
experience: 18 years



KHENG  
KUA

**Chief Technology  
Officer**

Financial markets  
experience: 10 years



ANTHONY  
CORR

**Research  
Director**

Financial markets  
experience: 18 years



NELSON  
WICAS

**Research  
Director**

Financial markets  
experience: 23 years



ANDREW  
MCGREGOR

**Database &  
Systems Analyst**

Financial markets  
experience: 10 years



## CONTACT US

For more information on Redpoint, please visit [redpointim.com](http://redpointim.com) or [nabam.com.au](http://nabam.com.au),  
or call Client Services on **1300 738 355**.

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